



TRAINING THAT DEVELOPS  
*REAL CAPABILITY*



**Management & Executive  
Development**

LPD010

## Management & Executive Development

Research tells us that one of the main reasons why employees leave organisations is because of the style of management/leadership they experience. To be an effective manager/ leader in today's organisations requires more than the cognitive skills needed to plan, organise and execute.

A successful manager/leader must firstly know themselves and then develop a leadership style which is true to who they are, but also motivates and enables success in those around them. Our programme will facilitate a process of self-understanding, learning and practise in the core skills which develop true management skills.

## Duration & Price

Duration: 1-3 days

Delivery mode: This programme is available In-Company

## Dates & Locations

*In-Company training programmes are customised for your organisations specific needs. Most In-Company training is now delivered virtually.*

## In-Company Training

Please [contact us](#) for more information on our In-Company training options

## What's covered?

- Managing myself, critical leader competencies and my leadership style
- What is the function of the manager/leader in attaining organisational goals and positively addressing key business issues?
- Different leadership styles and how to use each appropriately for different employees and situations
- Business leadership, effective interpersonal skills and discussion planning.
- Performance management, coaching and motivational factors for employees, Planning and reviewing employee progress.
- Coaching employees for success and helping to facilitate learning with my employees.
- Key Points on communicating effectively and carrying out effective, concise business meetings.
- Individual, group and team dynamics and conflict management.
- Skills practise of all theories and models introduced in a safe environment.

## Who should participate?

Managers/Leaders at different levels of development be it new to a role or those wishing to develop their skills further.

## What will I learn?

Participants achieve the following learning outcomes from the programme;

- Understand critical business issues and effective leadership competencies, which enable individual, team and organisational goal attainment
- Motivate others to take appropriate actions and achieve desired business results
- Recognise and follow through opportunities to develop and coach employees.
- Understand and develop the skills required towards communicating effectively. Be able to give and receive feedback effectively to peers and subordinates.
- Increase the effectiveness of your day to day leadership interactions

## How do we train and support you?

Building on over 30 years' experience in human resource learning and development, the tutors utilize an experiential learning approach to their programmes. This methodology of learning provides an opportunity for learners to engage with, experience and apply the learning in a practical way and also provides the opportunity for learners to receive feedback on their newly applied skills. The opportunity is also provided to learners to reflect on the full learning experience and how this might be of value to them in the achievement of their learning goals.

To assist and continue with skills development, we facilitate via email a post learning reflective practice utilising skills practice sessions recorded during the course. This assists delegates in embedding new learning, gives further support and enables them to define any further actions required.

This program offers one to one or group coaching as an additional element to further support the delegate and embed the learning process.

DiSC profiling is also available as an accompanying self-awareness tool and learning intervention.

Tutors



Gina Ryan  
[View Profile](#)

## What Our Learners Say

We believe in excellence through transparency and continuous improvement. That's why we invite all our delegates to share their experiences on [CourseCheck.com](https://www.coursecheck.com), an independent platform dedicated to genuine, unfiltered feedback. Learner insights help us not only to enhance our training programmes but also empower potential learners to make informed decisions. Click on the link below to read firsthand experiences and testimonials from past learners.



[Click Here](https://www.coursecheck.com)



SQT provide a unique combination of high quality, accredited, practical training delivered by leading industry experts and supported by the most up to date learning technology and tools

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- Leadership & Personal Development
- Train the Trainer



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